

SIGCO Warenhandels-gesellschaft mbH currently provides a broad range of food ingredients to wholesalers as well as to the bakery industries. We source and supply products from all over the world and supply them, processed or unprocessed, to our international customers. As a household name in the German food industry, quality has become the main driver as well as the key to success for our business.

<http://www.sigco.de/en/>

SIGCO is part of the Dutch stock-listed Acomo Group of Companies. The Acomo companies, are active in worldwide purchasing, processing and distribution of food commodities and ingredients.

<http://www.acomo.nl/>

To strengthen and expand our trading team, we are currently looking for an:

INTERNATIONAL FOOD TRADER

Tasks & Responsibilities

Good balance between existing and new business and with a strong focus on growth will be the key drivers for this position. The job activities include:

- Trading (Purchase and Sales)
- Product Group responsibility
- Full scale contract ownership and management
- Overseeing the supply chain and keep in close contact with various OPS - and Quality departments
- Customers' after-sales support and communication
- Market research & business intelligence
- Product group lead for future business development

Requirements

- Higher education or graduate level related to the food industry
- Minimum 5 years of experience in a food trading environment
- Proven experience in launching new activities and/or with the implementation of new product groups
- Proven experience of successfully complying with agreed upon (commercial) budgets
- German & English language skills in writing and speech are a basic condition
- Comprehension of the Russian, Spanish or French language is an advantage
- Capable in using MS Office, especially Word, Excel and PowerPoint

Personal characteristics & competencies

- Strong personality
- Excellent communicative and numerical skills
- Being able to energetically and openly communicate with various departments from the counterparties, such as: Purchase, R&D, Customer Sales, Marketing, OPS, Quality etc.
- Team-player but capable to achieve objectives as an individual
- Strong sense for trends and developments within the international food industry
- Initiator for business development as well as a closer for deals
- Willingness to travel on a frequent basis

We offer

- A dynamic and interesting commercial position within a growing and global working company
- A competitive total remuneration package, depending on both skills as well as experience
- Personal growth and advancement possibilities and for internal career progression
- Sigco is based in Hamburg, Germany