

Junior Trader

In order to support the growth Red River – Van Eck BV is looking for an addition to our team. The position of junior Sales Manager / Trader is available. Good balance between existing and new business, focus on growth.

Company

Established in 1883 as a family-owned company, since 2010 part of ACOMO, we have a long standing solid reputation which serves as the basis for our business activities. Red River – Van Eck specializes in supplying a select group of products (mainly edible seeds) to the confection, spice and bakery industry. Our leading position in the industry has been realized through entrepreneurship, reliability, passion for our products and commitment to our customers. Our central office is located in the Dutch town of Zevenbergen, conveniently located between the major international ports of Rotterdam and Antwerp. We have a daughter company in Bulgaria. Our activities are global.

Tasks & Responsibilities:

- Market research & Business intelligence
- Lead development & acquisition
- Sales & customer support
- Trading
- Account management
- Research & introduction new product/market combinations

Requirements:

- Dutch & English language skills in writing and speech is a basic condition
- Comprehension of Arab, Turkish, Chinese, Bulgarian, Romanian or Spanish is an asset
- Capable in using MS Office, especially Word, Excel and PowerPoint
- Master degree in Economics, Business or Management
- Sales/commercial experience and international exposure are a must (Entrepreneurial experience is an asset)

Personal characteristics & competencies:

- Commercial
- People person: feel for cultural differences and human interaction
- Strong personality
- Willing to self-develop and learn
- Team-player but capable to achieve objectives as an individual
- No 09:00-17:00 mentality, willing to travel +/- 15% of time (annually)
- Positive, enthusiastic and pro-active attitude
- Good organizer and communicator

Additional information can be found on www.rr-ve.com and www.redriv.com. Applications, questions and inquiries can be directed to jobs@rr-ve.com.

