

PRESS RELEASE - HALF YEAR REPORT 2015

Rotterdam, 30 July 2015

HY 2015 interim dividend € 0.40 per share, same as HY 2014 **Acomo HY 2015 net profit stable at € 17.2 million**

Main financial indicators first half year 2015

- Net profit: € 17.2 million (HY 2014: € 17.3 million, 0.8%)
- Sales: € 331.7 million (HY 2014: € 306.4 million, + 8.3%)
- EBITDA: € 27.7 million (HY 2014: € 27.7 million, similar)
- Earnings per share: € 0.723 (HY 2014: € 0.734, 1.5%)
- Interim-dividend: € 0.40 per share (HY 2014: € 0.40, similar)
- Solvency: 46.7% (HY 2014: 45.8%)

Amsterdam Commodities N.V. ('Acomo' or the 'Company'), the trading group listed at Euronext Amsterdam active in spices and nuts, food ingredients, tea and edible seeds, recorded consolidated sales of € 331.7 million in the first half of 2015 ('HY 2015') compared to € 306.4 million in the first half of 2014 ('HY 2014'), an increase by 8.3%. Net profit was stable at € 17.2 million (HY 2014: € 17.3 million), a decrease by 0.8%. The earnings per share decreased by 1.5% from € 0.734 per share in HY 2014 to € 0.723 in HY 2015.

CEO Erik Rietkerk, "In the past six months, our companies faced market developments that posed the usual challenges. Whereas some segments had to trade in markets with increasing price levels, other segments faced the effects of high volumes following outstanding harvests. We kept focusing on providing our customers with a reliable supply of high quality products sourced from suppliers which have been part of our business proposition for many years. The net profit of \in 17.2 million is again an excellent achievement. Our interim dividend of \in 0.40 per share is in line with our interim dividend policy that was aligned last year".

General developments

During the first six months of 2015, various developments affected Acomo's activities. Unrest in the Eurozone with Greece becoming a point of focus, wars in various parts of the Middle East, political turmoil in North African countries and continuing attention for food safety requirements. All of those resulted in challenging situations within the respective supply chains. In Europe, economic stabilization continued with North America showing promising signs of recovery. The US dollar to euro exchange rate strengthened significantly affecting price levels in Europe. Price level developments per product group again showed a diverse pattern of volatility showing trends ranging from steep declines - in for example various edible seeds and agro commodity markets - to stabilization and for some products - such as several spices and nuts - increases which could be substantial.

The trend of lower commodity price levels, led by lower oil price levels, continued with climatic and political developments affecting harvests and traded volumes. It should be noted that in many cases, our food commodities represent only a relatively small part of consumer end products. This has a stabilizing effect on our sales and volumes.



Key figures HY 2015

	HY 2015	HY 2014	Change %
Consolidated figures (in € millions)			
Sales	331.7	306.4	8.3%
Gross profit	56.2	51.1	10.1%
EBITDA	27.7	27.7	0.0%
Operating income (EBIT)	25.3	25.7	-1.4%
Financial result	-1.7	-1.4	22.8%
Corporate income tax	-6.4	-7.0	-8.9%
Net profit	17.2	17.3	-0.8%
Impact of specific one-off items on net profit	0.3	0.4	-25.0%
Shareholders' equity	160.4	135.5	18.4%
Total assets	343.2	295.8	16.0%
Ratio's			
Solvency - shareholders' equity as % of total assets	46.7%	45.8%	0.9%
Return on Equity, annualized	23.3%	26.8%	-3.5%
Return On Net Capital Employed (RONCE), annualized	19.5%	23.0%	-3.5%
RONCE operating companies (excluding goodwill), annualized	24.9%	29.1%	-4.2%
Dividend pay-out ratio	55.3%	54.5%	0.8%
Key performance indicators (in €)			
Earnings per share	0.723	0.734	-1.5%
Interim-dividend per share	0.40	0.40	0.0%
Equity per share per 30 June	6.74	5.72	17.8%
Share price per 30 June	22.70	16.92	34.2%
Market capitalization per 30 June (in millions)	540.3	400.8	34.8%
Number of shares outstanding (in thousands)			
Per 30 June	23,809	23,697	0.5%

Results HY 2015

During HY 2015, sales increased compared to HY 2014 to \leqslant 331.7 million (+ 8.3%) with price levels increasing on average, a strong average US dollar / euro rate and stable to lower volumes in various segments. The gross profit margin increased to 17.0% (HY 2014: 16.7%) due to continuous focus on value added and balancing business risks and rewards. Operating expenses (excluding non-recurring items) increased by 8.9% mainly due to the stronger US dollar against the euro. EBITDA was stable at \leqslant 27.7 million.

Total net finance results increased mainly due to on average higher working capital investments following price increases and due to forex results. The effective corporate income tax rate decreased from 28.7% to 27.6% mainly due to profits being realized in countries with a relatively lower effective income tax rate.



Net profit in HY 2015 compared to HY 2014 slightly decreased by \in 0.1 million to \in 17.2 million (- 0.8%). Excluding the comparable effects of non-recurring items amounting to \in 0.1 million (HY 2014 positively affected as compared to HY 2015) net profit decreased by just 0.5%.

Company developments

Once again, the **spices, nuts and dried fruits** activities contributed considerably to the consolidated results of the Group. Markets showed active trading levels with on average increasing price levels with some increases being substantial. The demand for products was strong, supply was sometimes affected by local unrest in sourcing countries and consequently significant price volatility was noticed in various product categories. Customers covered price risks and non-compliance risks with forward contracts through the respective companies. Operational cost levels remained stable and no significant unexpected gains or losses occurred.

The activities relating to the production and distribution of **confectionary seeds**, especially sunflower seeds, showed some diverse developments. The broad business proposition of Red River Commodities showed its strength, focusing on delivering seeds with an above average quality combined with competitive pricing. Exports from North America grew again after some years of decline. Demand and sales of bird seed products showed a stable volume with price levels starting to following the downward trend of agri commodities. The SunButter® activities again showed some growth with targeted marketing efforts starting to get shape. The roasting, salting and packaging activities in SunGold Foods realized increasing results as compared to 2014 after operational efficiencies having been finalized. A fire at the Horace facility caused some damage. In a very short time frame, RRC management was able to successfully bring the capacity back to normal levels. The year 2015 started with rain in the North followed by sunny days since planting which is normally regarded as a sound basis for the upcoming harvests. Red River Commodities is in the mid-season now and it is too early to predict harvested volumes. Red River-van Eck again realized good results in its trading activities. In 2014, the European sunflower activities significantly increased their harvested volumes; during 2015, they faced some product quality issues that led to challenges in terms of satisfying customers with some operational losses as a result. SIGCO Warenhandel in Hamburg had a slower start due to high volumes of harvested seeds offered by origin resulting in lower price levels of traded seeds.

Our **tea** trading and blending activities acted in a market with increasing price levels after a year of very low price levels following large volumes of harvested teas in almost all tea producing countries. As a consequence, Van Rees Group further increased their margins whilst customers started to cover future price risks. Further investments were made in young talented trainees and in the new ERP IT system that was rolled out to North America. On April 1st, Maarten Obbink, the new managing director, has started to lead Van Rees Group.

Distribution and blending activities in **food ingredients** continued to grow with Snick EuroIngredients. The operations of Tefco EuroIngredients were fully integrated in Ruddervoorde, Belgium. The company added some selected new principals to its portfolio and new customers benefited from the new blending facilities in Ruddervoorde. The new facility has been HACCP, ISO22000, FSSC22000, GMP and BIO-ORGANIC approved. It provides very good opportunities for further growth through in-house added-value food ingredient blends.



Specific developments

Besides ongoing business developments within our subsidiaries, the following developments are mentioned specifically in the context of this 2015 half year report:

- In April, it was announced that CFO Jan ten Kate will step back on the 1st of August as a member of the Acomo Management Board. A search for a new CFO is in progress.
- In May, a short fire in a roasting line of our Horace (ND) facility of SunGold Foods, part of Red
 River Commodities, damaged a part of the roasting equipment. Focused management actions
 including using temporary capacity of our 2nd SunGold facility in Lubbock, enabled them to fully
 continue product deliveries and prevented any negative effects on the supply chain of products of
 customers;
- In June, the new Van Rees Group ERP system was further rolled out to the Toronto office (running the North American operations) with Colombo, Sri Lanka following next.

Interim dividend HY 2015

The Acomo Corporate Governance Statement as published on www.acomo.nl states that Acomo has a focus on maintaining the Group's traditionally strong dividend policy. This policy means that a substantial percentage of the annual net profit is paid out to the shareholders in cash every year. In recent years, the pay-out ratio has been around or above 60%.

In 2014, the half year interim dividend was further aligned with realized net results in the respective half years. In determining half year interim dividends, investments in projects and in working capital as well as available financing head room is being taken into account. Consequently, annual final dividends will also be more aligned with the net result and operational cash flow of the Group in the second part of the financial year.

The Management Board and Supervisory Board have decided to pay an interim-dividend of € 0.40 per share in cash (2014: € 0.40; similar) payable on 12 August 2015. The ex-dividend date is 3 August 2015.

Non-recurring items and euro/US dollar forex effects

The HY 2015 results include several items with a non-recurring character which affect the comparison to the HY 2014 financials. The main non-recurring items in both half years were:

- HY 2015: a gain resulting from releasing the provision related to earn out liabilities and cost relating to statutory directors leaving the Group;
- HY 2014: a release of a pension provision following a change of the respective pension scheme from a defined benefit scheme to a defined contribution scheme and interest costs relating to full amortization of acquisition loan costs after early repayment of such loans.

The total net impact on the HY 2015 net profit as compared to the HY 2014 net result was less than ≤ 0.1 million year on year.

Van Rees Group, for the largest part, and Red River Commodities report their results to Acomo in US dollars. Acomo converts these results into euros being the reporting currency of the Group. During HY 2015, the average rate of the US dollar against the euro (1.117) strengthened significantly compared to HY 2014 (1.371) resulting in a positive impact on net profit in euros of € 1.3 million as compared to using the HY 2014 average exchange rates.



The euro/US dollar closing exchange rate on 30 June 2015 was 1.115 being significantly stronger than the 1.210 rate on 31 December 2014 causing an increasing effect on the total assets in the Group's balance sheet of \le 14.5 million.

Balance sheet and financing position

The net increase in tangible fixed assets compared to 31 December 2014 was mainly due to the stronger US dollar with depreciations exceeding capital expenditures in the Group.

The main changes in working capital related to the stronger US dollar combined with higher inventories caused by regular seasonality effects and on average higher price levels, increased trade receivables due to June 2015 sales being higher than December 2014 sales and lower trade creditors due to paying 2014 harvests to farmers in the beginning of 2015. This also resulted in higher working capital debt. In addition, in May 2015 the 2014 final dividend of \in 16.7 million was paid (\in 0.70 per share).

Long-term loans changed due to contractual repayments of bank loans combined with the stronger US dollar.

Cash flows HY 2015

The HY 2015 cash flows can be summarized as follows:

- cash flow from operations decreased by 6.2% to € 24.9 million (HY 2014: € 26.6 million);
- net working capital decreased by € 4.5 million reflecting lower inventory levels combined with lower trade creditor levels (a recurring HY seasonal effect) and higher working capital financing;
- payment of interest and taxes amounting to € 7.5 million (HY 2014: € 7.8 million);
- payment of final dividend 2014 amounting to € 16.7 million (HY 2014: € 14.2 million);
- payment of investments in fixed assets amounting to € 2.0 million (HY 2014: € 1.2 million);
- repayment (net) of long-term loans amounting to € 1.5 million (HY 2014: € 10.9 million).

As a result, short term bank financing compared with HY 2014 increased by \in 10.4 million to \in 107.6 million as per 30 June 2015. Total available bank financing as at 30 June 2015 was \in 228.4 million compared to \in 221.6 million at the end of 2014.

Forecast 2015

Given the nature of our businesses, the good results of the first half year are no guarantee for a similar trend in the second half year. The recent developments in the Middle East combined with recurring tension in the Eurozone and around Europe still reflect imbalances which require attention and indirectly affect worldwide trading. Climate change with extreme weather conditions seems to be happening more and more which also can have significant effects on agricultural activities worldwide. Food safety and food regulations remain a recurring topic.

We have confidence in the experience and market knowledge of all our trading teams and are confident that 2015 will be another successful year for our shareholders and other stakeholders.



Responsibility Statement Executive Board as per section 5:25c (2) (c) of the Dutch Financial Supervision Act ("Wft")

The Company's executive directors hereby declare that, to the best of their knowledge:

- 1. the half year report for the first six months of 2015 gives a true and fair view of the assets, liabilities, financial position and the profit of the Company and its consolidated entities;
- 2. the Management Board's report for the first six months of 2015 gives a true and fair view as at the balance sheet date and of their state of affairs during HY 2015 of the Company and its related entities whose financial information has been consolidated in the half year report.

Rotterdam, 30 July 2015

Erik Rietkerk	Jan ten Kate
CEO	CFO

Annexes

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This half year report in the English language has also been translated into the Dutch language. In case of any differences between the two versions, the English version will prevail.

Note to the editors:

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About Amsterdam Commodities N.V.

Amsterdam Commodities N.V. (Acomo) is an international group with its principal business the trade and distribution of agricultural products. Our main trading subsidiaries are Catz International B.V. in Rotterdam (spices and food raw materials), Van Rees Group B.V. in Rotterdam (tea), Red River Commodities Inc. in Fargo, USA (confectionary sunflower seeds), Red River-Van Eck B.V. in Zevenbergen and SIGCO Warenhandelsgesellschaft mbH in Hamburg, Germany (edible seeds), King Nuts B.V. in Bodegraven (nuts) and Snick EuroIngredients N.V. in Ruddervoorde, Belgium and Tefco EuroIngredients B.V. in Bodegraven (food ingredients). The Acomo shares are traded at Euronext Amsterdam since 1908.



$Consolidated\ balance\ sheet\ as\ at\ 30\ June\ 2015$

before interim dividend

(in € thousands)	30 June 2015	31 December 2014	30 June 2014
ASSETS			
Non-current assets			
Intangible assets	58 527	55 936	46 673
Property, plant and equipment	41 311	38 894	35 589
Other investments in companies	-	74	192
Deferred tax assets	202	215	106
Total non-current assets	100 040	95 119	82 560
Current assets			
Inventories	156 904	164 537	134 557
Trade receivables	78 160	68 819	74 085
Other receivables	3 802	2 817	2 929
Derivative financial instruments	3 113	4 312	206
Cash and cash equivalents	1 162	1 558	1 427
Total current assets	243 141	242 043	213 204
Total assets	343 181	337 162	295 764
EQUITY AND LIABILITIES			
Equity attributable to owners of the parent			
Share capital	10 714	10 695	10 664
Share premium reserve	49 267	48 949	48 469
Other reserves	12 249	4 652	(4 995)
Retained earnings	70 957	54 560	64 037
Net profit for the period	17 209	33 064	17 340
Total shareholders' equity	160 396	151 920	135 515
Non-current liabilities and provisions			
Bank borrowings	8 518	10 355	5 671
Deferred tax liabilities	8 029	7 435	7 627
Retirement benefit obligations	2 099	1 913	1 218
Other provisions	2 800	5 366	3 323
Total non-current liabilities	21 446	25 069	17 839
Current liabilities			
Bank borrowings	107 576	84 172	97 204
Trade creditors	31 063	51 212	23 416
Tax liabilities	5 737	5 118	3 932
Derivative financial instruments	1 433	1 213	491
Other current liabilities and accrued expenses	15 530	18 458	17 367
Total current liabilities	161 339	160 173	142 410
Total equity and liabilities	343 181	337 162	295 764



Consolidated income statement HY 2015

(in € thousands)	HY 2015	HY 2014
Sales	331 693	306 352
Cost of goods sold	(275 457)_	(255 217)
Gross profit	56 236	51 135
Personnel costs	(19 025)	(15 156)
General costs	(9 484)	(8 316)
Depreciation and impairment charges	(2 419)	(1 988)
Total cost	(30 928)	(25 460)
Operating income	25 308	25 675
Interest income	5	28
Interest expense	(1 364)	(1 162)
Other financial income and expenses	(360)	(231)
Profit before income tax	23 589	24 310
Corporate income tax	(6 380)	(6 970)
Net profit	17 209	17 340
Total basic EPS (in €)	0.723	0.734
Total diluted EPS (in €)	0.716	0.725

Consolidated cash flow statement HY 2015

(in € thousands)	HY 2015	HY 2014
Cash flow from operating activities	24 908	26 551
Net changes in working capital	(19 945)	(31 054)
Net changes in bank financing of working capital	21 908	37 484
Paid interest and taxes	(7 512)	(7 829)
Total cash flow from operating activities	19 359	25 152
Cash flow from investing activities	(1 983)	(1 223)
Cash flow from financing activities		
Dividend paid	(16 666)	(14 211)
Proceeds from new shares	337	1 237
Net changes in long term bank borrowings	(1 473)	(10 923)
Cash flow from financing activities	(17 802)	(23 897)
Net increase/(decrease) in cash and cash equivalents	(426)	32
Cash and cash equivalents at the beginning of the year	1 558	1 381
Exchange gains/(losses) on cash and cash equivalents	30	14
Cash and cash equivalents at the end of half year	1 162	1 427



Statement of changes in shareholders' equity HY 2015

(in € thousands)	Share capital	Share premium reserve	Other reserves	Retained earnings	Net profit for the period	Total equity
Balance at 1 January 2014	10 589	47 307	(5 311)	50 864	27 385	130 834
Net profit for the period	-	-	-	-	17 340	17 340
Other comprehensive income	-	-	249	-	-	249
Appropriation of net profit	-	-	-	27 385	(27 385)	-
Issue of ordinary shares	75	1 162	-	-	-	1 237
Employee share option plan	-	-	66	-	-	66
Dividend relating to 2013, final	-	-	-	(14 211)	-	(14 211)
Balance at 30 June 2014	10 664	48 469	(4 996)	64 038	17 340	135 515
Balance at 1 January 2015	10 695	48 949	4 653	54 559	33 064	151 920
Net profit for the period	-	-	-	-	17 209	17 209
Other comprehensive income	-	-	7 559	-	-	7 559
Appropriation of net profit	-	-	-	33 064	(33 064)	-
Issue of ordinary shares	19	318	-	-	-	337
Employee share option plan	-	-	37	-	-	37
Dividend relating to 2014, final	-	-	-	(16 666)	-	(16 666)
Balance at 30 June 2015	10 714	49 267	12 249	70 957	17 209	160 396

Consolidated statement of comprehensive income HY 2015

(in € thousands)	HY 2015	HY 2014
Net profit	17 209	17 340
Other comprehensive income		
Other comprehensive income to be reclassified to profit or loss in subsequent periods		
Movement currency translation reserves on equity, net	4 576	276
Movement currency translation differences on goodwill	2 637	196
Movement on cash flow hedge	346	(223)
Other comprehensive income to be reclassified to profit or loss in subsequent periods	7 559	249
Total other comprehensive income	7 559	249
Total comprehensive income	24 768	17 589
Total comprehensive income attributable to shareholders of the parent	24 768	17 589



Segment information HY 2015

(in € thousands)	Spices and Nuts	Food Ingredients	Tea	Edible Seeds	Other	Total
HY 2015						
Sales	159 238	10 750	61 933	101 562	(1 790)	331 693
Costs	(146 992)	(9 788)	(58 658)	(92 710)	1 498	(306 650)
EBIT, recurring	12 246	962	3 275	8 852	(292)	25 043
Financial results	(402)	(54)	(342)	(1 495)	574	(1719)
Income tax expense	(2 961)	(344)	(767)	(2 310)	(82)	(6 464)
Non-recurring items, net of tax			<u> </u>	600	(251)	349
Net result	8 883	564	2 166	5 647	(51)	17 209
Total assets	113 566	11 581	51 438	116 124	50 472	343 181
Total liabilities	92 691	672	31 703	75 400	(17 681)	182 785
HY 2014						
Sales	145 722	11 437	70 744	80 234	(1 785)	306 352
Costs	(133 317)	(10 560)	(68 174)	(70 615)	1 286	(281 380)
EBIT, recurring	12 405	877	2 570	9 619	(499)	24 972
Financial results	(311)	(48)	(500)	(860)	546	(1 173)
Income tax expense	(3 023)	(282)	(652)	(2 899)	(1)	(6 857)
Non-recurring items, net of tax			378	-	20	398
Net result	9 071	547	1 796	5 860	66	17 340
Total assets	100 647	11 387	62 470	77 045	44 215	295 764
Total liabilities	81 004	531	45 891	47 121	(14 298)	160 249

 ${\it The column 'Other' mainly represents holding costs and intra Group items.}$

Sales per geography

<u>(in € thousands)</u>	NL	EU other	US	Other	Total
HY 2015	49 869	156 457	96 895	28 472	331 693
HY 2014	44 642	126 088	89 827	45 795	306 352

<u>Other</u>	HY 2015	HY 2014
Number of FTE's per 30 June	594	542
Effective tax rate (%)	27.6%	28.7%



Notes to the HY 2015 Consolidated interim financial statements

1. General

The interim financial statements for the six months ended 30 June 2015 comprise the Company and its subsidiaries and have been prepared in accordance with International Financial Reporting Standards, IAS 34 'Interim Financial Reporting'. They do not contain all the information required for annual financial statements and should be read in conjunction with the financial statements as of 31 December 2014.

The accounting policies and rules and measurement of income used for the preparation of the interim financial statements are consistent with the financial statements 2014 (published on the website of the Company) and are in accordance with IFRS as adopted by the European Union.

The HY 2015 interim financial statements are unaudited.

2. Shareholders' equity

The movements in shareholders' equity are shown in the consolidated statement of changes in shareholders' equity on page 9. During HY 2015, Acomo issued 42,000 new shares under the existing Share Option Plan.

On 30 June 2015, the number of shares outstanding was 23,808,701 (31 December 2014: 23,766,701).

Based on the existing share options granted, 5,625 share options are vested but not yet exercised. A total of 185,000 share options will vest on 1 September 2015. In the years 2016 until 2019, a total of 362,000 share options will vest.

3. Corporate governance, risks and risk management

The corporate governance policies of the Company, the risks related to the activities and the risk control and management systems of the Group are described in the Annual Financial Statements 2014 dated 10 March 2015 (published on the website of the Company) and are unchanged. The main risks and uncertainties remain applicable in the current financial year.

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Financial calendar 2015 - 2016

22 October 2015 Trading update Q3 2015 – after close

11 February 2016 Trading Update Q4 2015 – publication of the 2015 financials (unaudited) – after close

3 March 2016 Publication of the Annual Report 2015 – after close

19 April 2016 Trading update Q1 2016 – after close

26 April 2016 Annual General Meeting

21 July 2016 Publication of the HY 2016 results (unaudited) – after close

All publications will be made available through www.acomo.nl