

## Five years ACOMO

| in € '000                                 | 2010       | 2009       | 2008       | 2007       | 2006       |
|---|------------|------------|------------|------------|------------|
| Sales                                     | 374 908    | 164 519    | 175 308    | 161 863    | 143 132    |
| Operating income (EBIT)                   | 29 703     | 13 138     | 9 374      | 11 332     | 6 629      |
| Net profit                                | 15 476     | 10 532     | 8 742      | 8 834      | 7 826      |
| Working capital                           | 55 854     | 25 594     | 20 931     | 21 166     | 16 698     |
| Shareholders' equity                      | 74 802     | 39 382     | 34 899     | 32 050     | 29 280     |
| Liabilities - including convertible bonds | 163 798    | 32 510     | 29 308     | 34 229     | 28 064     |
| Total assets                              | 238 600    | 71 892     | 64 207     | 66 279     | 57 344     |
| Number of shares issued                   |            |            |            |            |            |
| - Average                                 | 17 894 221 | 16 334 866 | 16 334 866 | 16 334 866 | 16 334 866 |
| - Year-end                                | 20 412 673 | 16 334 866 | 16 334 866 | 16 334 866 | 16 334 866 |
| - Diluted                                 | 23 428 502 | 16 334 866 | 16 334 866 | 16 334 866 | 16 334 866 |
| <b>Data per share of nominal € 0.45</b>   |            |            |            |            |            |
| Net profit - basic                        | € 0,865    | 0,645      | 0,535      | 0,541      | 0,479      |
| Return on equity                          | 27,1%      | 28,4%      | 26,1%      | 28,8%      | 28,0%      |
| Dividend in cash                          | € 0,50     | 0,40       | 0,35       | 0,35       | 0,30       |
| Shareholders' equity at year-end          | € 3,66     | 2,41       | 2,14       | 1,96       | 1,79       |
| <b>Share price Acomo</b>                  |            |            |            |            |            |
| Year-end                                  | € 11,08    | 5,42       | 3,40       | 4,25       | 3,88       |
| High                                      | € 11,15    | 5,48       | 5,10       | 4,96       | 3,90       |
| Low                                       | € 5,25     | 3,30       | 3,00       | 3,89       | 3,47       |
| Price/Earnings ratio – year-end           | 12,9       | 8,4        | 6,4        | 7,9        | 8,1        |
| <b>Exchange rates at year-end</b>         |            |            |            |            |            |
| 1 US-Dollar =                             | € 0,7545   | 0,694      | 0,714      | 0,679      | 0,758      |
| Percentage change                         | +8,7%      | -2,8%      | + 5,15%    | -10,4%     | -10,3%     |

### Definitions

Net profit = profit after tax, profit sharing employees and extra-ordinary items

Working capital = current assets – current liabilities

Liabilities = balance sheet total (incl. provisions) – shareholders' equity

Return on equity = (net profit/average equity) × 100%